AIRA RESIDENCE

SALES TRACKER

TOTAL UNITS	ACTION REQUIRED	SPA SCHEDULED	OVERDUE
10	4	4	0

TARGET RM 190,000,000 | CONFIRMED RM 76,970,000 | BALANCE RM 113,030,000 | 40.5% ACHIEVED

UNIT	PURCHASER	CURRENT STAGE	KEY DATE	NEXT ACTION	STATUS
B-08-01	IMA SAFIA BINTI ABDUL AZIZ & I…	SPA and 10% deposit com…	17 Nov 2026	Monitor balance settlement	**ON TRACK**
A-03-03	NAS CAPITAL MANAGEMENT SDN. BH…	SPA and 10% deposit com…	11 Nov 2026	Monitor balance settlement	**ON TRACK**
B-06-03	Lee Kar Men & Chong Fong Kheng	Pending 2% clearance	17 Nov 2026	Confirm 2% clearance and issu…	**ACTION NEEDED**
A-03-05	AMAN TULIN SDN BHD	Pending 2% clearance	16 Nov 2026	Confirm 2% clearance and issu…	**ACTION NEEDED**
A-03-01	Goh Chen Chang & Melissa Tee (…	Pending 2% clearance	13 Nov 2026	Confirm 2% clearance and issu…	**ACTION NEEDED**
A-02-3A	Raida Ibrahim	SPA signing scheduled	19 Nov 2026	Record signing and 8% balance	**ON TRACK**
A-03-3A	Leong Teck Fong	SPA signing scheduled	24 Nov 2026	Record signing and 8% balance	**ON TRACK**
A-01-3A	NAS CAPITAL MANAGEMENT SDN. BH…	SPA signing scheduled	23 Nov 2026	Record signing and 8% balance	**ON TRACK**
A-05-03	CHEN, JUN	SPA signing scheduled	24 Nov 2026	Record signing and 8% balance	**ON TRACK**
B-05-04	JAYASIMMAN A/L JAYASINGHAM & D…	Booking pending payment	—	Upload 2% payment evidence	**PENDING**

AIRA RESIDENCE

MONTHLY SALES TARGETS

CURRENT MONTH TARGET 3 ACTUAL 5 YTD TARGET 3 ACTUAL 8 CAMPAIGN 9/30

MONTH	TARGET		ACTUAL QTY	ACTUAL VALUE	COLLECTION RECEIVED	VARIANCE
	TOWER A	TOWER B				
Nov 2020	0	0	1	RM 10,710,000	RM 214,200	+1
Oct 2026	0	0	3	RM 23,470,000	RM 469,800	+3
Nov 2026	2	1	5	RM 42,790,000	RM 2,384,400	+2
Dec 2026	2	2	0	RM 0	RM 0	-4
Jan 2027	2	1	0	RM 0	RM 0	-3
Feb 2027	1	1	0	RM 0	RM 0	-2
Mar 2027	2	1	0	RM 0	RM 0	-3
Apr 2027	2	1	0	RM 0	RM 0	-3
May 2027	1	1	0	RM 0	RM 0	-2
Jun 2027	1	1	0	RM 0	RM 0	-2
Jul 2027	1	1	0	RM 0	RM 0	-2
Aug 2027	1	1	0	RM 0	RM 0	-2
Sept 2027	0	1	0	RM 0	RM 0	-1
Oct 2027	0	1	0	RM 0	RM 0	-1
Nov 2027	0	1	0	RM 0	RM 0	-1
Dec 2027	0	1	0	RM 0	RM 0	-1